

# UNION SKILLS



## Winter Conference

SATURDAY  
**24**  
**JANUARY**  
2 0 2 6

LOCATION  
**Sheraton Boston**  
**Hotel**  
39 Dalton Street  
Boston, MA

### JOIN US FOR MTA'S WINTER UNION SKILLS CONFERENCE.

Now, more than ever, we must have strong local unions ready to fight for the schools, colleges and universities that our communities deserve. This free event will include a variety of workshops related to local unions' core activities.

- Locals are strongly encouraged to bring a group of members to participate in different training segments based on their roles and interests.
- It will be an excellent opportunity for new activists to participate in an energizing statewide event while developing essential union skills.
- Enjoy workshops on membership, negotiations, solidarity school & political education, organizing and union rights & advocacy.

**See reverse side for complete listing of workshops.**



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*of* EDUCATION  
WORKERS

## WINTER CONFERENCE WORKSHOPS

# Skills to Build Union Power

### MEMBERSHIP

- Membership Organizing Best Practices
- Financial Best Practices for Local Treasurers
- Membership Management for Local Association Officers

### NEGOTIATIONS

- Municipal and School Finance\*\*
- Negotiations for a Safe Work Environment\*\*
- Got Mold?
- Creative Tactics and Strategic Actions: Going Beyond Petitions and Standouts\*\*
- Democratized Bargaining\*
- Navigating Municipal Health Insurance\*\*
- Winning Immigration Justice at the Bargaining Table\*\*
- Economics of Bargaining I\*\*
- Bargaining Foundations \*

### SOLIDARITY SCHOOL & POLITICAL EDUCATION

- Solidarity School: Meeting the Political Moment
- History of the MTA
- Fair Share... and the Next Frontier for Taxing the Very Rich
- Debt as a Labor, Race and Class Issue\*\*
- Community Defense and Rapid Response for Educators
- Contract Language Lab \*\*
- Winning Immigration Justice at the Bargaining Table\*\*

### ORGANIZING

- Membership Organizing Best Practices
- Negotiations for a Safe Work Environment\*\*
- Got Mold?
- Creative Tactics and Strategic Actions: Going Beyond Petitions and Standouts\*\*
- Democratized Bargaining\*
- Contract Language Lab\*\*
- Next Generation Leadership Program
- Higher Ed: Organizing to Win
- MCCC Strategic Planning
- Developing a Shared Analysis of Public Sector Bargaining for Higher Ed Members
- Communication Strategies that Build Power\*\*
- MTA Legislative Overview
- Candidate Elections
- Municipal Budget Organizing & Prop 2.5 Campaigns\*\*

### UNION RIGHTS & ADVOCACY

- Union Rights 101
- ESP Know Your Rights
- Skills for Building / Union Representatives

\* Counts as a core requirement of MTA's Bargaining Certificate Program

\*\* Counts as one elective under the Bargaining Certificate program



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